

Priya Raman

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EXECUTIVE PROFILE

Global operating executive with 18 years of experience scaling B2B software and services businesses across Asia-Pacific, Europe, and North America. Leads cross-functional transformations spanning customer operations, finance, people, and post-merger integration.

LEADERSHIP IMPACT

- Expanded recurring revenue from \$84M to \$146M while improving adjusted operating margin by 9 points
- Integrated three acquisitions across 11 countries without interrupting customer service
- Built a regional leadership bench that filled 72% of director-level openings internally

EXPERIENCE

Chief Operating Officer

Meridian Cloud Pte. Ltd. · Singapore

2021 – Present

- Own operating strategy for 1,100 employees serving 4,800 enterprise customers in 19 markets
- Reorganized implementation and support around customer outcomes, lifting gross retention to 94%

Regional Vice President, Operations

Atlas Systems Ltd. · Singapore and London

2015 – 2021

- Opened four regional delivery hubs and shortened enterprise implementation time by 31%
- Led diligence and integration planning for acquisitions representing \$38M in annual revenue

Director, Business Transformation

Inventa Group plc · London

2008 – 2015

- Delivered a two-year operating model program across sales, service, and finance

BOARD AND ADVISORY

Independent Adviser

Women in Operations Asia

2022 – Present

EDUCATION

MBA, Strategy and Operations

INSEAD

2008