

Priya Raman

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Hiring Committee
Northstar Group

APPLICATION — CHIEF OPERATING OFFICER

Dear Hiring Committee:

I am applying to Northstar Group because this opportunity calls for the same combination of judgement and execution that has shaped my work.

Global operating executive with 18 years of experience scaling B2B software and services businesses across Asia-Pacific, Europe, and North America. Leads cross-functional transformations spanning customer operations, finance, people, and post-merger integration.

Two recent results show the contribution I can make.

Expanded recurring revenue from \$84M to \$146M while improving adjusted operating margin by 9 points. Integrated three acquisitions across 11 countries without interrupting customer service.

What attracts me to Northstar Group is the opportunity to apply that experience with a team that values clear decisions, careful execution, and measurable outcomes.

I would welcome the opportunity to discuss the role and the contribution I could make.

Sincerely,

Priya Raman

Chief Operating Officer