

Élise Martin

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Hiring Committee
Kestrel Advisory

APPLICATION — ENGAGEMENT MANAGER

Dear Hiring Committee:

I am applying to Kestrel Advisory because this opportunity calls for the same combination of judgement and execution that has shaped my work.

Strategy consultant with 8 years of experience in industrials, mobility, and energy across Europe and the Middle East. Leads executive teams from market diagnosis through operating-model implementation.

The evidence I would bring is concrete:

- Redesigned procurement for a €3.2B manufacturer, delivering €41M in validated annual savings.
- Built the market-entry case for a mobility platform that secured board approval for a €65M launch.

What attracts me to Kestrel Advisory is the opportunity to apply that experience with a team that values clear decisions, careful execution, and measurable outcomes.

I would welcome the opportunity to discuss the role and the contribution I could make.

Sincerely,

Élise Martin

Engagement Manager